

Capability Statement

Mission Statement

Espy Services seeks to create and promote real telecommunications cost savings, vendor accountability and a true partnership with our clients. We strive to grow our business with honesty and integrity which allows Espy to be your advocate.

Differentiators

Espy Services was launched with one key idea in mind: assemble the very best minds in the telecom industry and challenge them to create a system of vendor management that will scrutinize vendor invoices and services to a greater depth than any other consulting firm or software in the industry. Our systems and client deliverables take the vendor management processes to the next level for our clients....securing the most savings on your telecom expenditures while providing a true optimization of your services. Because our fees are primarily contingency based, the financial benefits that our clients receive fund our services.

Past Performance

Espy services has added millions of dollars back to the budgets of healthcare groups, city & county governments, educational institutions and companies throughout the United States every year. Our current Google Review rating of 4.8 stars is a reflection of these incredible results and the solid relationships we have built with our clients.

Core Competencies

- Telecommunications/Data Invoice Cost Analysis
- Universal Service Fund (USF) Management:
 - USAC: Healthcare Connect Fund (HCF)
 - USAC: Telecommunications Program
 - E-Rate: School/Library Program Fund
- Telecom/Data Expense Expertise
- Cost Benefit Analysis
- Telecom/Data Service Inventory Development
- Dispute Resolution
- Refund Negotiation
- Contract Review & Negotiation
- Data Network Optimization
- Strategic Network Implementation Planning
- Client Advocacy
- Ongoing Telecom Expense Management

Clientele Represented

- Healthcare Industry
- Government Agencies
- Educational Institutions
- Manufacturing
- Banking/Finance
- Logistics
- Pharmaceutical

Company Data

- **Established:** 2009
- **NAICS:** 541618
- **Classification:** Woman Owned Small Business (United States System for Award Management – sam.gov)
- **SIC:** 8748-15 Telecommunications Consultants
- **DUNS:** 837673081
- **CAGE Code:** 6AJY0
- **Annual Revenue:** \$3.0+ Million
- **Number of Employees:** 20+
- **Address:** 2213 16th Street, Bedford, IN 47421
- **Phone:** 812-277-1499
- **Contact:** Sales Department
- **Website:** www.espyservices.com

Expectations

- Cost Analysis Portfolio (CAP): Comprehensive Expense Report
- 100% Vendor Neutral – Unbiased Analysis
- Recurring Cost Reductions
- Refunds/Credits
- Efficiency Recommendations
- Error-Free Telecom Invoices
- USF Eligibility Evaluation